ZUMOKO

We are looking for a

Project Sales

YOUR JOB

▶ Continuous communication with clients.
▶ Consulting with developers and designers, and drafting project offers.
▶ Executing Augmented Reality software project sales.
▶ Analysing market segments and perform profiling of potential buyers.
▶ Synchronising work with digital marketeers.

OUR OFFER

▶ Full-time employment in a dynamic startup company
▶ Competitive salary
▶ Advancement opportunities
▶ Great office environment in the Business Incubator of Novi Sad
▶ Chance to take part in the coming Augmented Reality revolution
▶ You will work in a team where your professional needs and demands will be met

REQUIRED SKILLS

▶ Experience in executing complex sales.
▶ Excellent communication
▶ Experience with CRM tools
▶ Great business development skills
▶ Language skills include flawless spoken and written English
▶ Team player
▶ You are passionate about your job
▶ You are patient and hardworking
▶ You know how to accept and extend criticism

DESIRED SKILLS

▶ Experience in project sales in software industry or in 3d content production industry

ZUMOKO

Zumoko is a young self-funded startup focusing on Augmented Reality software development and related computer vision algorithms. We have two branches of business, with first one being the 3D object detection and tracking software for HoloLens, and the second is service oriented business where we provide AR solutions to customers worldwide.

If you are THE ONE for this job, please send your CV and motivation letter to jobs@zumoko.com with subject "PROJECT_SALES".